A YEAR IN REFLECTION

GREATER > MIDLAND 2023 ANNUAL REPORT







A YEAR IN REFLECTION

Reflection: A Powerful Tool for Success



"Reflection is one of the most underused yet powerful tools for success". This quote from Richard Carlson, an American author and motivational speaker who wrote the book "Don't Sweat the Small Stuff", reminds me at this pivotal time for Greater Midland to truly look back – not just at the past twelve months but at our 105-year journey. It is a narrative of perseverance and innovation -

from humble beginnings to an organization that is woven deep into the fabric of our community, every challenge, opportunity, and success has shaped us.

This annual report isn't just a document of financial figures and operational statistics; it's a testament to our collective journey. It's a recognition of the countless hours of hard work, bold ideas, and resilience that carried us through adversity to deliver on our purpose to promote vitality, build belonging, and serve with heart.

As we look back, let's not dwell on the past but learn from it. Let's celebrate our victories, acknowledge our setbacks, and use those experiences to chart our course for the future. Our history is not just a record; it's a guidepost pointing us toward even greater accomplishments in the years to come.

I want to take this opportunity to express my deepest gratitude to all of you.

To our dedicated employees, thank you for embodying our purpose daily. Your passion and commitment are the driving force behind our success.

To our valued members and all who walk through our doors, thank you for your engagement and active participation. Your trust inspires us to strive for excellence and deliver on our promises continually.

And to all those who donate your time and talents, your precious resource, and give your unwavering support. You strengthen us and propel us forward, even in the face of uncertainty.

As we move forward, let's continue to embrace our past as a source of inspiration. Let's build upon our legacy, innovate with purpose, and reaffirm our commitment to making a positive impact in our community. So, why was 2023 so pivotal? Because 2024 will be one of new and exciting beginnings. A new Community Center, another record-breaking year of Summer Camp, the 50th anniversary of the Greater Midland Tennis Center, family-friendly community dinners, food distributions and so much more.

Together, there's no limit to what we can achieve.

Terri Johnson

President/CEO



AS WE LOOK BACK, LET'S NOT DWELL ON THE PAST BUT LEARN FROM IT. LET'S CELEBRATE OUR VICTORIES, ACKNOWLEDGE OUR SETBACKS, AND USE THOSE EXPERIENCES TO CHART OUR COURSE FOR THE FUTURE. OUR HISTORY IS NOT JUST A RECORD; IT'S A GUIDEPOST, POINTING US TOWARD EVEN GREATER ACCOMPLISHMENTS IN THE YEARS TO COME.

Terri Johnson



A NOTE FROM OUR BOARD CHAIR...

Stephen Carras



As we prepare for the exciting transition of opening the new Greater Midland Community Center, we must reflect on our journey, which spans not just this past year, but the last century since first opening the doors of the original Community Center in 1919. The mission then was to provide a positive, healthy opportunity for people to engage with each other. Our mission today is the same but the reach of the Greater Midland organization, as a whole, is much broader.

Looking back, we remember our modest beginnings in offering exercise classes, such as swim lessons in the Tittabawassee River, and look forward to our upcoming move to a state-of-the-art multi-use pool in the new Center. Similarly, our educational programs have evolved from basic lessons like 'How to cook your microwave dinner' to comprehensive life skill courses covering cooking, baking, and sewing in our many camp options for kids. Greater Midland continues to adapt and provides such a wide range of programming and services that I can't list them all. This ability to adapt and grow to meet our community's changing needs has allowed us to continue to serve our mission even through pandemic and natural disasters.

This progress has been made possible by the contributions of numerous employees, volunteers, members, and supporters who have helped shape our organization.

Thanks to the collective effort of everyone involved, our Operating Units across the county are truly an integral part of the fabric of Midland. Our Family Centers are providing their respective communities with essential services such as childcare and food distributions. The Tennis Center caters to athletes of all ages and capabilities, offering facilities for tennis and now pickleball. Our Corporate Wellness program has even extended its reach nationwide, serving large companies and their employees' health and wellness needs.

As we embark on this new era for Greater Midland, let's uphold the spirit of innovation and dedication that has brought us here. Together, we'll continue to live our purpose to promote vitality, build belonging and serve with heart.

A YEAR IN REFLECTION

GREATER MIDLAND BOARD OF TRUSTEES



Stephen Carras *Chair*





Secretary

Paul Barbeau Vice-Chair



Greg Rogers Treasurer



John Blaha



Jim Nigro



Kimberlee Baczewski



Penny Miller-Nelson



John Sampson



GREATER MIDLAND FINANCIAL STATEMENT

FINANCIAL STATEMENT

| | Dec. 31, 2023 | Dec. 31, 2022 |
|---|---------------|---------------|
| Revenues and other Support | | |
| Program fees | \$ 8,198,916 | \$ 7,563,160 |
| Contributions: | | |
| United Way | 497,190 | 11,181 |
| Other | 7,862,660 | 16,010,105 |
| Paycheck Protecton Program Loan forgiveness | - | - |
| Investment returns, net | 1,237,488 | (1,754,393) |
| Dividends | 360,594 | 230,676 |
| Pro shop sales | 206,361 | 208,667 |
| Rentals | 514,462 | 531,606 |
| Employer Retention Tax Credit | - | - |
| Other | 228,769 | 119,790 |
| Gain/Loss on Disposal | - | (211,952) |
| Net assets released from restrictions | - | - |
| Total revenues and other support | 19,106,440 | 22,708,840 |
| Expenses | | |
| Program services | 9,891,812 | 9,191,113 |
| Fundraising | 389,514 | 452,887 |
| Administration | 2,552,746 | 2,099,363 |
| Total expenses before depreciation | 12,834,072 | 11,743,363 |
| Change in net assets from operations | | |
| before depreciation | 6,272,368 | 10,965,477 |
| Depreciation | 667,096 | 716,089 |
| Change in net assets | 5,605,272 | 10,249,388 |
| Net assets at beginning of year | 56,991,917 | 46,742,529 |
| Net assets at end of year | 62,597,189 | 56,991,917 |



Alles







Tony Stamas

Jenee Velasquez

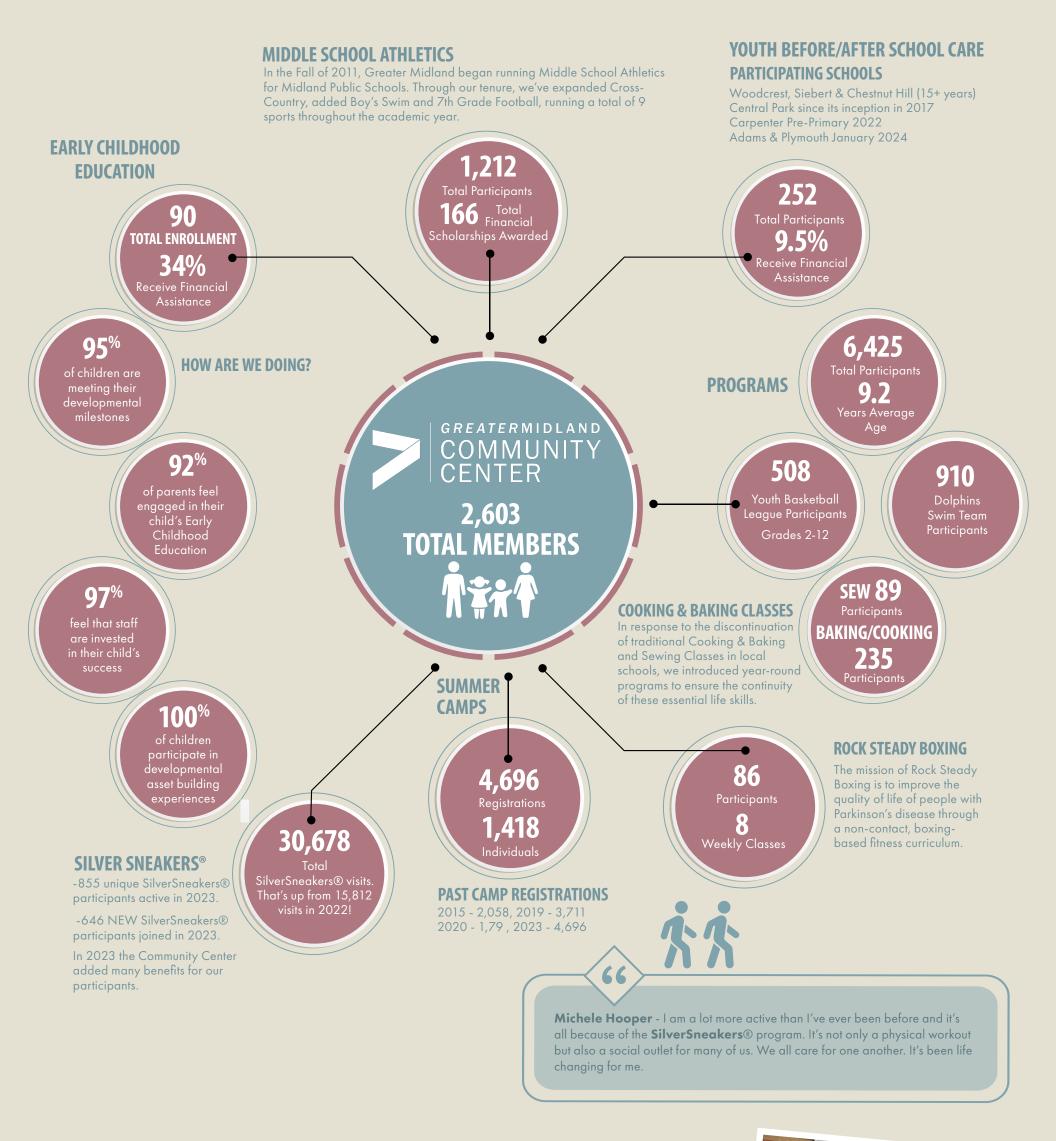


Mike Williams

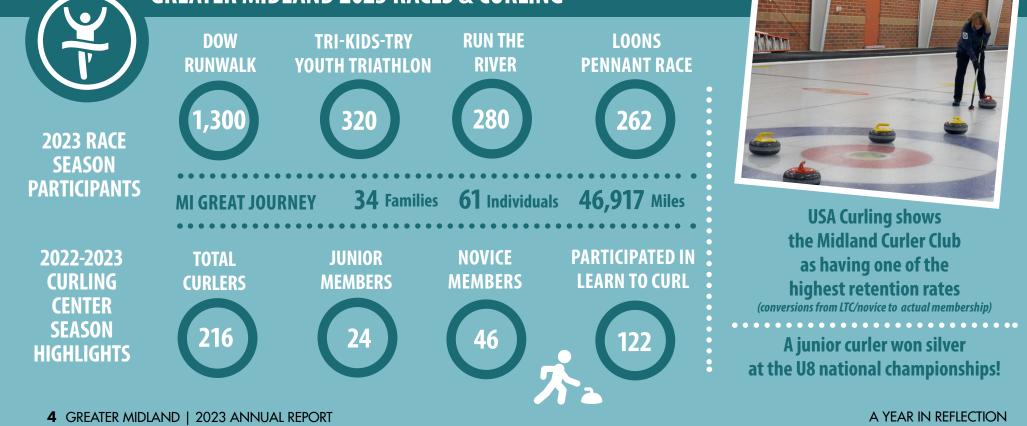
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GREATER MIDLAND 2023 RACES & CURLING

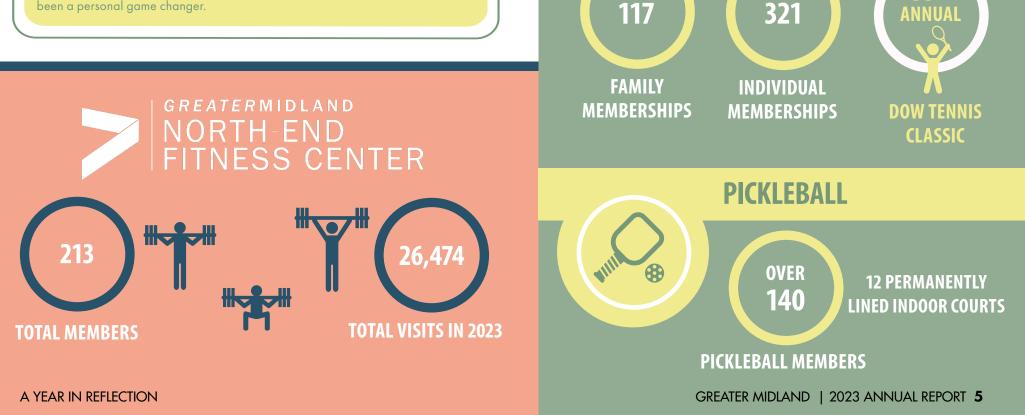


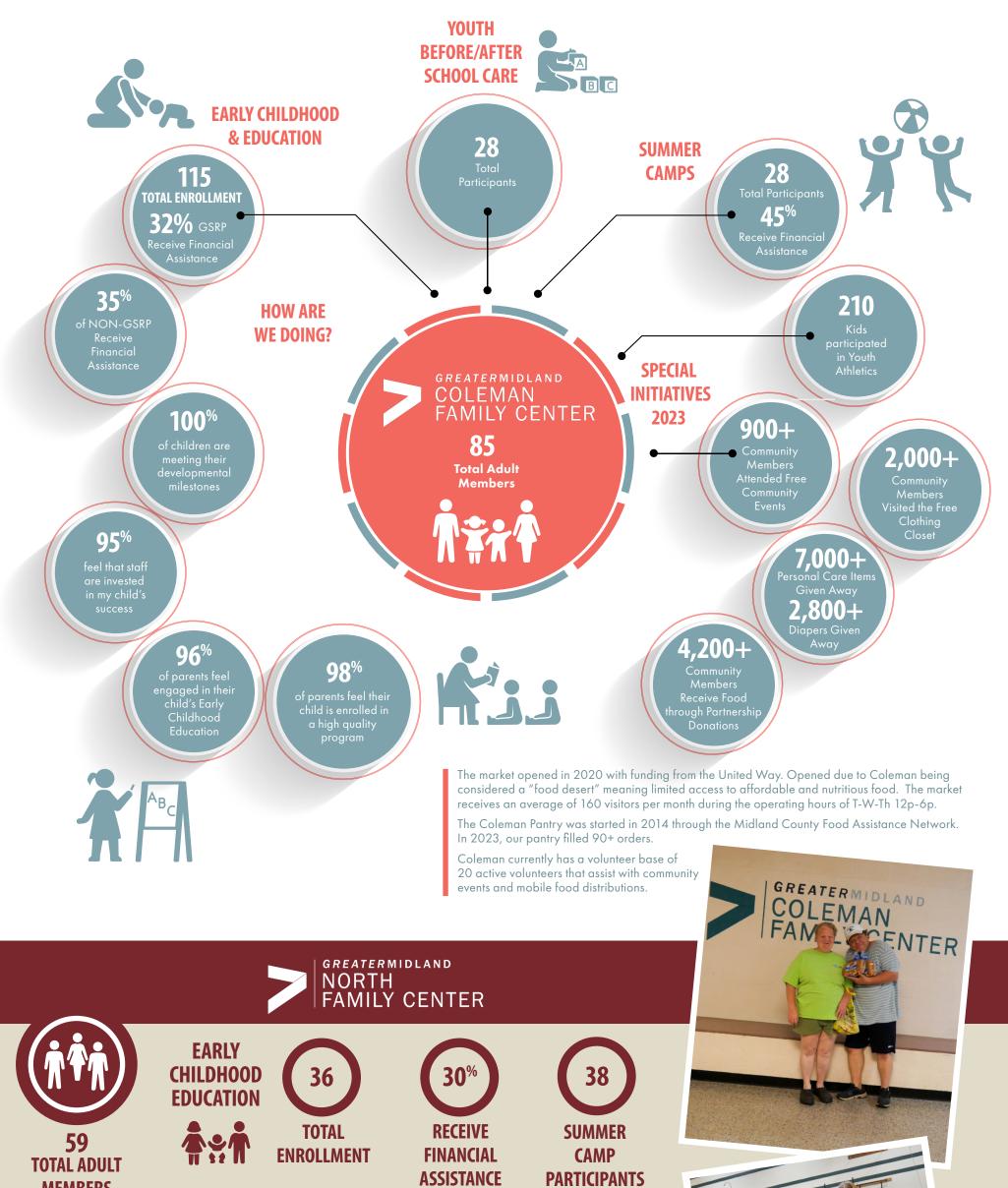


Teri Bickmore - The Tennis Center is one-stop shopping for all the components of a healthy lifestyle. It's my go-to place to exercise, play and have fun, socialize with great people, and fill up my tank with positive energy. This place has literally















milestones



feel that staff are invested in their child's success



of parents feel their enrolled in Education a high quality

of children are engaged in developmental asset building experiences

0(



SPECIAL INITIATIVES 2023

8,000+ Community Members **Received Food** through Partnership Donations

1,000+

Formal dresses given away during Share the Memories and Dream **Dress Express**

2,000+

child is

program

Community Members Visited the Free Clothing Closet

2,500+ Community Members Attended Free Community Events

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Thank You! TO OUR 2023 MAJOR DONORS & SPONSORS FOR YOUR GENEROUS SUPPORT!

Mary & Todd Draves **Frankenmuth Credit Union** Lisa Gerstacker **Horizon Bank** Kathy & John Kinkema **McKay Press** Peel n' Pare **Andrea & Dirk Zinkweg** Zonta Club of Midland James Bain **Clark Pashby** Femi & Chinye Showole Jenny Roan **Jim Pollack** Mike & Vicki Briggs Sara & Tony Stamas **Betten Baker - Midland Meijer - Store 108 Midland Michael & Andrea Secrease** White Pine Montessori **Buffalo Wild Wings Donald & Sheron Deibert Dow Great Lakes Bay Invitational** Feeny Chrysler Dodge Jeep Ram of Midland **Great Lakes Loons** David Jezowski **Rick & Jan Reynolds R.B. Satkowiak City Sewer Cleaner** Yeo & Yeo The Barbeau Family **Bob & Jo Clarke Doan Family Foundation** First United Methodist Church **Michael Hausinger** Erin & Jon Lauderbach **Bethany & James Louns Tri-Star Trust**

Julie & Greg Baldwin **Exchange Club of Midland Howard & Nancy Graves** Doug & Lorraine Jackson **Paddy Kutchey** Lowell & Judy Youngquist Family Jeff & Rebecca Rekeweg Family The Mary C. Currie Foundation Midland Oral & Maxillofacial Surgery Center **Rob & Sharon Mortensen** Gwendola D. & Daniel R. Wamhoff **Preferred Chiropractic Cumulus Media Donna Babcock Health Advantage Credit Union 1 st State Bank Arbury Insurance Dave & Bobbie Arnold** Kimberlee & Mark Baczewski **Black Diamond Broadcasting** Mike & Debbie Hayes Huhtamaki Tim & Terri Johnson **Members First Credit Union Midland Lions Club Bo & Carol Miller** Craig & Pam Murchison John & Margaret Muste Daniel S. & Sarah R. Opperman Poznak Dyer Kanar Schefsky Thompson PLC **Michael & Susie Staloch** Lorna & Fred Strautman Ian & Kathy Tomlinson **Deanna & Damian Winslow** Lisa & David Asiala Assumption of the Blessed Virgin Mary Parish **Kelly Wehner**

Fabiano Brothers Isabella Bank John & Pat Zimmerman **Terrie & Arnold Allemang** Nancy & Dave Camp **Dow Company Foundation** Frederick & Julaine Eddy **Cheryl Johnson Capital Power, Midland Cogeneration Venture** Steve & Debbie Passmore Warner Norcross + Judd LLP John, Amy, Allison, & Abigail Wilson Linked Technologies, Inc. **Calvin Goeders** Frank & Jean Popoff **Michigan Baseball Foundation Midland Kiwanis Foundation Catherine & David Ramaker MyMichigan Health Bierlein Companies Inc Stephen & Kristy Carras Greg & Candace Rogers Family Clark Construction Company Memorial Presbyterian Church Dow Credit Union** Jim Hopfensperger & Jane Maddox The Patricia & David Kepler Foundation Peter & Barbara Carras **Fisher Companies Bill & Linda Stavropoulos Family Foundation** Lisa & Howard Ungerleider **Garber Automotive Group DuPont Charles J. Strosacker Foundation Rollin M. Gerstacker Foundation State Of Michigan** The Herbert H. & Grace A. Dow Foundation





A YEAR IN REFLECTION

GREATER MIDLAND 2023 ANNUAL REPORT

GREATER MIDLAND'S EXECUTIVE TEAM

Terri Johnson, President/CEO

Andrea Secrease, Executive Director Greater Midland Community Center & Curling Center

Mike Butzu, Executive Director Greater Midland Corporate Wellness & North-End Fitness Center

Jeff Rekeweg, Executive Director Greater Midland Tennis Center

Andrea Conquest, Executive Director Greater Midland Coleman Family Center & North Family Center

Jodi Hayes, Human Resouces Director Shane Forfar, Operations Director Stephanie Swanson, Controller Andrew Warren, Information Technology Director



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